

CORPORATE PROFILE



YOUR EXPORT **RISK** PARTNER

WHO WE ARE

Export Credit Insurance Corporation of South Africa SOC LTD (ECIC) is the official export credit agency (ECA) of the South African government, founded on 02 July 2001 in terms of the Export Credit and Foreign Investments Insurance Act 78 of 1957, as amended. The corporation operates under the auspices of the Department of Trade, Industry and Competition. The Corporation was established in 2001 with a mandate of facilitating and encouraging South African export trade by underwriting bank loans and investments outside the country to enable South African contractors to win capital goods and services contracts in countries outside of South Africa. The Corporation is a self-sustaining company and a Schedule 3B entity under the Public Finance Management Act, 1999 (as amended). The Corporation is regulated by the Financial Sector Conduct Authority and Prudential Authority, respectively, and subject to legislation applicable to state-owned companies.

Our mandate is to facilitate cross-border investment and export trade by providing commercial and political risk insurance to South African exporters of capital goods and services to support medium and long-term loans advanced by banks and other financial institutions.

Our export credit and investment insurance solutions rest on best practice risk management principles and act as a catalyst for private investments where commercial lenders are either unwilling or unable to accept long-term risks.

The delivery of our mandate is aligned with South Africa's national imperatives of inclusive economic growth, job creation and competitiveness in global markets, especially in Africa and other emerging markets that are considered as too risky for conventional insurers.

Our insurance products are designed to facilitate trade and protect parties involved in cross-border projects, from financing institutions to investors and exporters. Single projects are often linked to comprehensive ECIC policies that cover both commercial and political risk. Respectively, such risks relate to buyers who, for whatever reason, may not honour contractual agreed payments and projects that fail due to the actions of host governments.

Our competitive strength stems from a singularly experienced footprint in Africa, as well as a substantial appetite for insuring against political risk on a continent known for political volatility and backing large, long-term projects with flexible terms and conditions that suit project-specific needs and cash-flow profiles.

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ECIC ROLE IN SOUTH AFRICAN ECONOMY

OUR MANDATE

Our mandate is to facilitate cross-border investment and export trade by providing commercial and political risk insurance to South African exporters of capital goods and services to support medium and long-term loans advanced by banks and other financial institutions.



OUR MISSION

To provide export credit and investment insurance solutions in support of South African capital goods and services by applying best practice risk management principles.



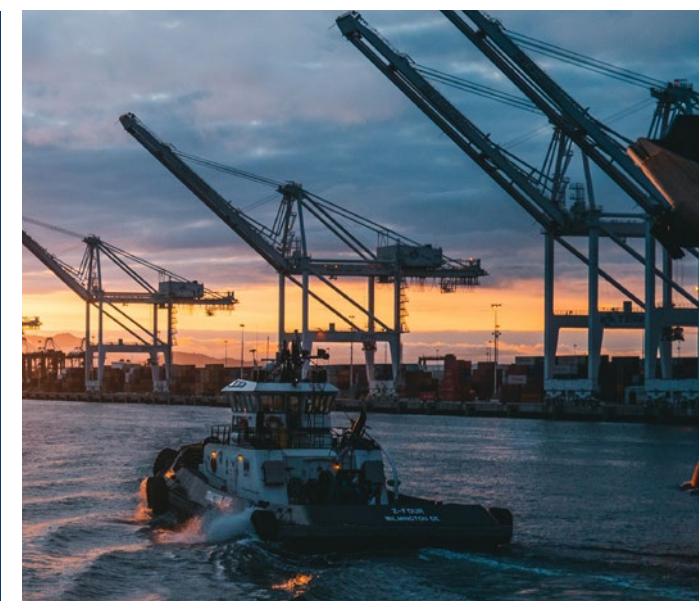
OUR VISION

To be a world class export credit agency in facilitating South African export trade and investment globally.



OUR VALUE PROPOSITION

ECIC provides Political Risk Insurance and Commercial Risk Insurance to banks and SA exporters of capital goods including services to enable them to compete effectively in foreign export markets and lower the risk associated with trading in the global marketplace.



REGULATORY & STATUTORY COMPLIANCE

South Africa's legislative framework for corporate entities applies to the Corporation. As a self-sustaining company and registered financial services provider (FSP 30656) and a Schedule 3B entity under the Public Finance Management Act (PFMA), 1 of 1999 (as amended), we are, respectively, regulated by the Financial Sector Conduct Authority and Prudential Authority and subject to legislation that applies to state-owned entities (SOEs).

ECIC's registration has been converted from a registered short-term insurer under the Short-term Insurance Act, 1998 (Act No. 53 of 1998) to an insurer under the Insurance Act, 2017 (Act No. 18 of 2017).

Our business operations are governed by the Export Credit and Foreign Investments Insurance Act, 78 as amended, (ECIC founding Act), the PFMA as augmented by Treasury Regulations (to ensure transparency, accountability and the sound management of revenue, expenditure, assets and liabilities in SOEs) and the Companies Act, 71 of 2008. The Corporation maintains all the governance structures and arrangements required by this Act.

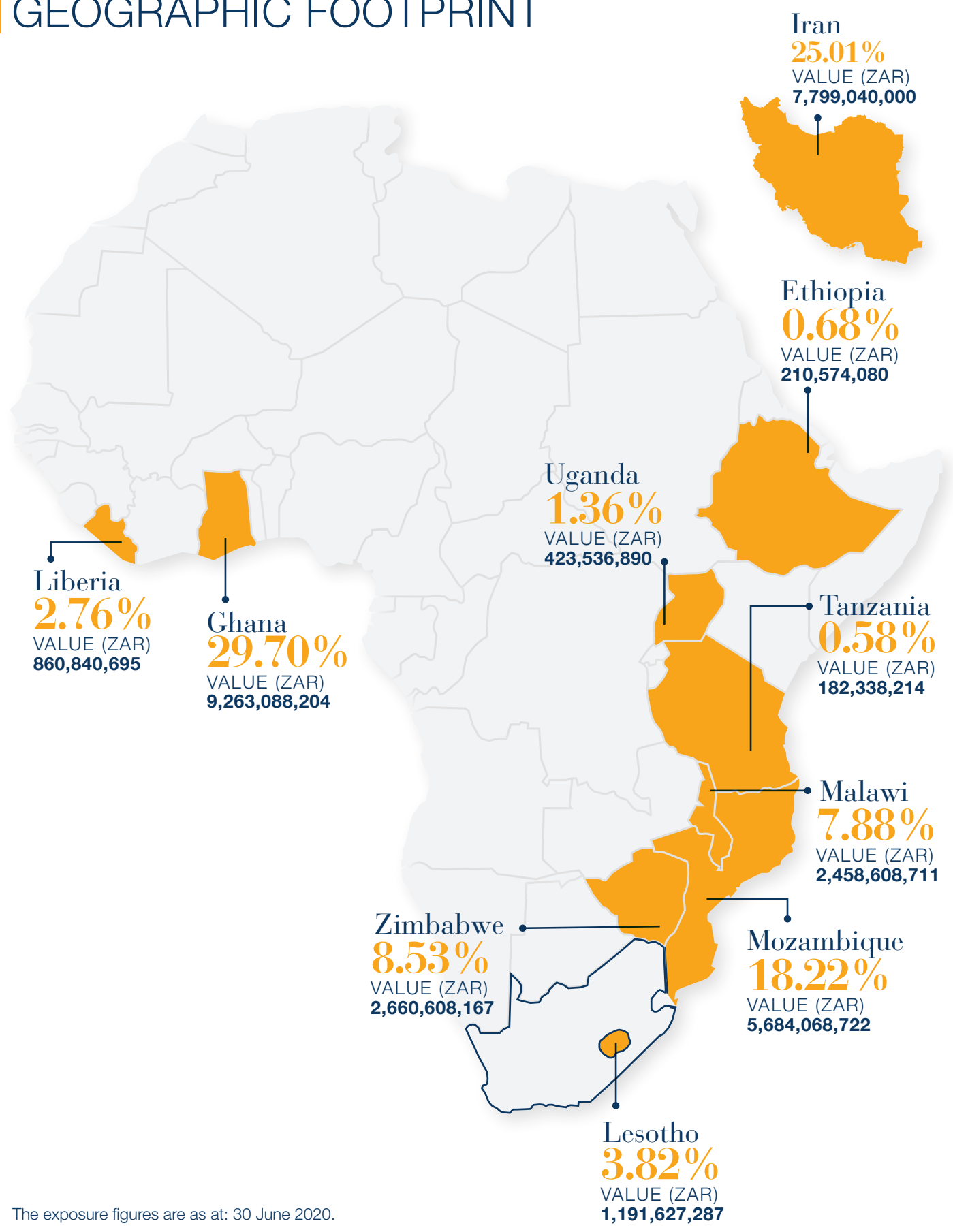
The Corporation ensures that it remains up to date on emerging legislation, standards and regulations that may affect its operations materially.



ECIC is a registered Financial Service Provider, regulated by the FSCA and Prudential Authority (FSP No: 30656). Currently exempted in terms of FAIS Notice 78 of 2019.

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OUR PORTFOLIO AND GEOGRAPHIC FOOTPRINT



The exposure figures are as at: 30 June 2020.

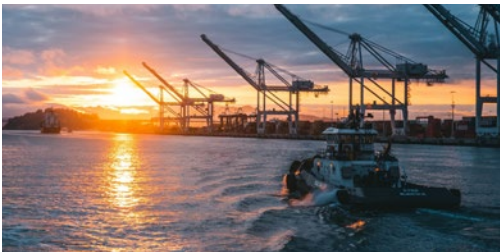
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PRODUCTS AND SERVICES



Export Credit Insurance	Investment Insurance	Small & Medium Transactions	Bond Insurance
<p>Export credit insurance cover is provided for transactions involving capital goods and/ or services outside South Africa. Through the provision of credit insurance to banks and suppliers, the Corporation facilitates term finance for such transactions. Insurance cover is provided for losses arising from Political and Commercial risk events.</p>	<p>The investment insurance cover targets South African business entities, which want to invest in foreign countries. The investment insurance covers acquisitions or equity contribution and shareholder loans. This insurance coverage is provided against political risk only.</p>	<p>The Small and Medium Transactions Programme is tailored to cater for transactions in two categories: anything up to USD 10 million as small transactions; and, those above USD 10 million and up to USD 20 million as medium transactions.</p>	<p>The Performance Bond Insurance Scheme enables the Corporation to work with banks and other financial institutions to increase capacity of the South African market to issue bond facilities for export contracts.</p> <p>There are different types of performance guarantees/ bonds and ECIC may cover the following bonds: bid bonds; performance bonds; advanced payment bonds; retention bonds and reclamation bonds.</p>

<https://www.ecic.co.za/Products/Product-Brochures>



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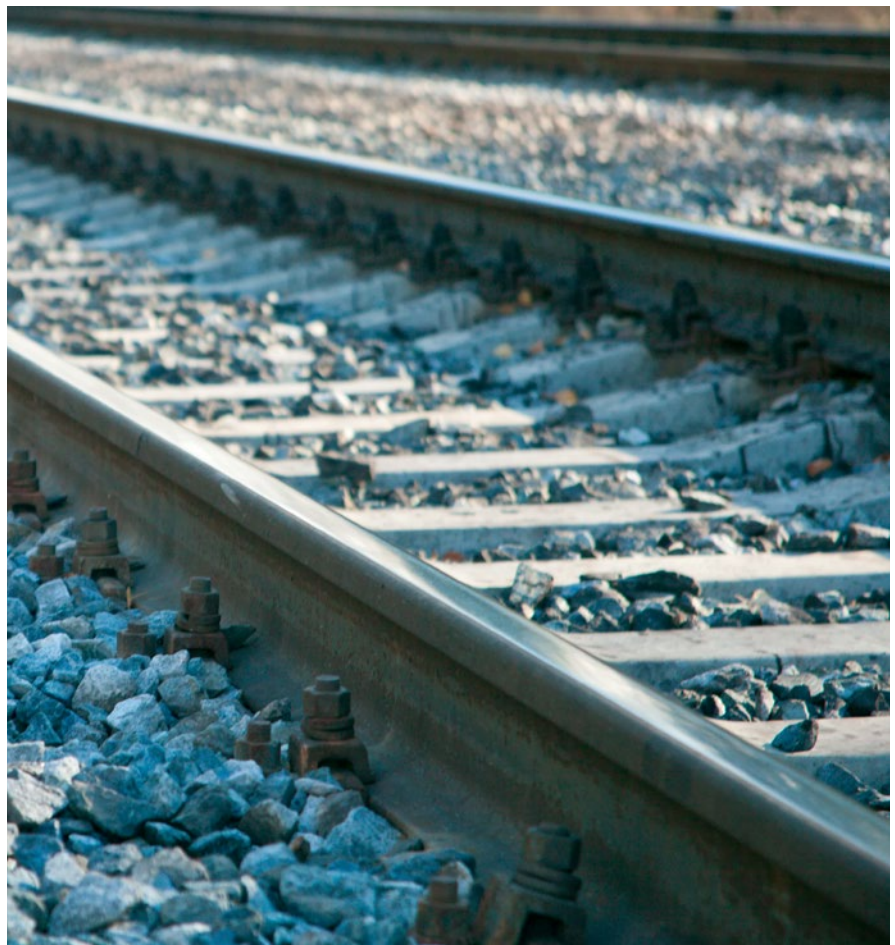
STRATEGIC PARTNERSHIPS

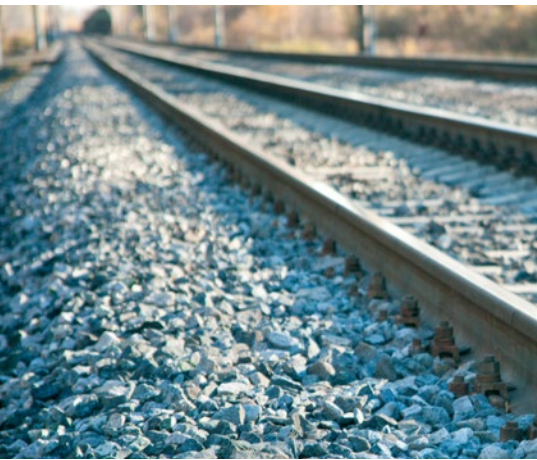
ECIC-AFREXIMBANK SATIPP PARTNERSHIP

The African Export-Import Bank (Afreximbank) and the ECIC entered into a partnership agreement that launched a \$1 billion financing programme called the South Africa-Africa Trade and Investment Promotion Programme (SATIPP) to promote and expand trade and investments between South Africa and the rest of Africa.

SATIPP involves a collaboration between the two institutions to identify, prepare and appraise trade transactions and projects. including exploration of co-financing and risk-sharing opportunities and knowledge-sharing work, with emphasis on intra-African trade, through technical cooperation, staff exchange, research and joint events.

<https://www.ecic.co.za/About-Us/ECIC-and-Afreximbank-Partnership/ECIC-and-Afreximbank-Partnership-Flyer>





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