



<b>BID NUMBER</b>	ECIC09P-2023/24
<b>NAME OF BID</b>	INVESTMENT VALUATION AND REPORTING SYSTEM INCLUDING SUPPORT AND MAINTENANCE
<b>QUESTIONS AND ANSWERS</b>	

The following questions were received by the Export Credit Insurance Corporation of South Africa (SOC) Limited (ECIC) on the abovementioned bid, and are hereby responded to as follows:

Number	Question	Reference	Response								
1.	Good Afternoon ECIC Procurement										
	We are in the process of preparing our response to ECIC RFP reference number ECIC09P-2023/24. We will appreciate it if you would be so kind as to answer the following questions.										
	1.1. How many users will be accessing the solution?		<table border="1"> <thead> <tr> <th>Number of users</th> <th>Type of user</th> </tr> </thead> <tbody> <tr> <td>2</td> <td>Administrators</td> </tr> <tr> <td>2</td> <td>Super Users</td> </tr> <tr> <td>10</td> <td>End users</td> </tr> </tbody> </table>	Number of users	Type of user	2	Administrators	2	Super Users	10	End users
	Number of users	Type of user									
	2	Administrators									
	2	Super Users									
10	End users										
1.2. How many of the users in above 1 will have the requirement to capture data and/or comments into the system and/or effect traceable approval prior to finalization of reports and other outputs?		2 (Super Users)									
1.3. Microsoft Dynamics 365 and Workday is mentioned for integration. Please confirm a list and number of all the systems for integration into and from the new system?		1.3.1. Microsoft Dynamics 365 (ERP) 1.3.2. Workday Adaptive (Budgeting and modeling tool) 1.3.3. Bloomberg (Importing data, such as credit ratings, instrument prices, custodia holdings, etc.) 1.3.4. File Transfer Protocol (FTP); 1.3.5. Application Programming Interface (API); and 1.3.6. Email.									



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	1.4. Please confirm whether the POC will need to be done on ECIC data, in other words a customized demonstration need to be built by bidders? or will a generic technical demonstration of addressing the TOR suffice?		General technical demonstration will suffice.
	1.5. If a POC will need to be done, please advise when and how the data can be obtained from ECIC for this purpose.		Yes, data can be sent once NDA is signed.
	1.6. In addition to 5 [question 1.5] above we anticipate an NDA will have to be concluded prior to ECIC sharing data for the POC. We have a standard reciprocal NDA that can be provided to ECIC for review, alternatively please be so kind as to share your preferred NDA with us for our legal review.		You can share and our legal department will review.



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	1.7. Will the new system be required to post to the accounting system? It is our understanding that ECIC is using Microsoft Dynamics 365 for accounting, is that correct?		Yes that is correct.
	Thank you very much, we look forward to receiving your answers.		
	Kind Regards		
	Good day		
	please advice on		
2.	2.1. the phase one compliance proces [process] will it be starting on the stated date or be completed		ECIC plans to evaluate proposals received as soon as the bid closes. Depending on the number of proposals and availability of resources, the compliance process will commence as stated in the bid document or immediately thereafter.
	2.2. Th [The] estimate price for training , maintananc [maintenance], licence [license] and designe [design] from budgeted		The bid is issued under the 80/20 preference points system, as it is expected that the cost may not exceed R50 million. In the event that all acceptable bids received are above the R50 million threshold, the bid will be evaluated using the 90/10 preference points system.  With regards to the budget, we are unable to provide such information and the bidders are required to propose.



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3.	Hi Mehnaaz, How are you? Thanks for sending this over. I have a couple of questions:		
	3.1. What are the total assets for ECIC's Asset Management activities?		R 9.5 billion (70% in USD and 30% in Rands)
	3.2. The RFP closing date is 13 <sup>th</sup> December – This doesn't give us enough time to respond. Can ECIC extend the closing date?		ECIC has considered this request and the closing date is extended to 31 January 2024. This is the first and final extension. There will be no further extension.
4.	Hi Mehnaaz, I hope you are keeping well. I am in the process of working through the RFP you provided, and had a some questions:		
	4.1. <b>Item 3. Reference letters</b> - we can provide said reference letters, but would prefer to do so after Phase Three (Demonstration). Can you please confirm whether this is suitable?		Yes, it is suitable.  The reference letters are in fact more of contract condition rather than evaluation, refer to paragraph 11 of the terms of reference, which states that:  11. Contract condition  11.1. The appointed bidder shall agree to the following: 11.1.1. provide at least two reference letters from clients where similar services were rendered successfully. ECIC will verify the contents of the reference letters with the referees.



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	<p>4.2. <b>Item 11. B-BBEE Status and Item 12 CSD Report or MAAA Number</b> - neither of these appear to apply to XXXX [Name redacted by ECIC], as we operate from the UK and France. Can you please confirm if these are required from us?</p>	Item 11	Foreign bidders who do not have a presence in South Africa and are not B-BBEE compliant, will not receive the Specific Goals Points during the evaluation for preference points. The bidders preference points will be limited to price points, and miss out on the Specific Goals points.
		Item 12	Foreign bidders, if not already registered on the Central Supplier Database hosted by the National Treasury, are not required to have CSD Report or MAAA Number.
	<p>4.3. <b>Item 13. Tender Submission</b> - do you require a physical copy, or is an electronic one acceptable?</p> <p>Kind regards,</p>		<p>Refer to paragraph 21.2 of the published terms of reference which states that:</p> <p><b>21.2. Submission of the proposals</b></p> <p>21.2.1. Bid documents must be clearly marked for ease of reference and be submitted in PDF format on/or before the closing date and time to the following email address:</p> <p><a href="mailto:procurement@ecic.co.za">procurement@ecic.co.za</a></p>



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5.	Dear Mehnaaz Omar  Thank you for the opportunity offered by ECIC, we just wanted to get some clarity and some questions below:										
	5.1. How many users will be using this software and what is their proficiency level?		<table border="1"> <thead> <tr> <th>Number of users</th> <th>Type of user</th> </tr> </thead> <tbody> <tr> <td>2</td> <td>Administrators</td> </tr> <tr> <td>2</td> <td>Super Users</td> </tr> <tr> <td>10</td> <td>End users</td> </tr> </tbody> </table>	Number of users	Type of user	2	Administrators	2	Super Users	10	End users
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5.2. Secondly what formate do you want the formate to dine I.e face to face online etc <b>[Secondly, what format of user training do you want, i.e. face to face or online, etc]</b>		The training shall be face to face.									
5.3. When it comes to the proof of concept will you providing the data sets to be used for the demo ?		<p>Yes.</p> <p>In addition, bidders are welcome to use their own data set.</p> <p>Bidders invited for proof of concept and require data set will be required to sign a Non Disclosure Agreement.</p>									
5.4. Since this is a bespoke solution, how do you want the demo to be done ? Do we need to develop a MVP?		<p>The demo should be an MVP that addresses the requirements as outlined in the scope of work of this bid.</p> <p>The demo, for bidders who makes it to the Proof of Concept stage will be online (via Microsoft Teams).</p>									