



BID NUMBER	ECIC02P-2026/27
NAME OF BID	PROVISION OF LEGAL SERVICES TO ASSIST IN THE ESTABLISHMENT OF A SOUTH AFRICAN EXPORT IMPORT BANK (SA EXIMBANK)
QUESTIONS AND ANSWERS	

The following questions were received by the Export Credit Insurance Corporation of South Africa (SOC) Limited (ECIC) on the abovementioned bid, and are hereby responded to as follows:

Number	Question	Reference	Response
1.	<p>Dear Lulama and ECIC team,</p> <p>I hope this message finds you well.</p> <p>May we please clarify on the "Mandatory requirements" extracted from the tender document.</p> <p>Question: There is specific reference made to an advocate, and we would like to clarify whether the key personnel must consist of an advocate or advocates, and whether proof of admission as an advocate is required to be submitted per the mandatory requirement, as this is materially different from an attorney and proof of admission as an attorney? <i>"Key Personnel must be a Senior Counsel with more 10 years as an admitted Advocate".</i></p> <p><i>Tender extract:</i></p> <p>9. <i>Mandatory documents</i></p> <p>9.1 <i>Bidders must submit the following mandatory documents:</i></p> <p>9.1.1 <i>A company profile and area of expertise;</i></p>		<p>The Key Personnel or leader of the team must be a Senior Counsel with more than 10 years as an admitted Advocate and not the rest of the team.</p>



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	<p>9.1.2 Curriculum Vitae ("CV") of the Key Personnel, including (i.e. Senior Counsel, associates and professional assistants) (together with certified copies of qualifications), containing the following:</p> <p>9.1.2.1 Areas of expertise highlighted under paragraph 6 above;</p> <p>9.1.2.2 Years of experience in the identified area of expertise;</p> <p>9.1.2.3 The Key Personnel must be a Senior Counsel with more 10 years as an admitted Advocate and experience in the identified areas of expertise as highlighted in paragraph 6 above. in the identified area of specialisation; and</p> <p>9.1.2.4 An admitted Advocate, who is in good standing with the Law Society of South Africa and Legal Practice Council.</p> <p>9.1.3 Certified proof of admission certificate for each of the Key Personnel; and</p> <p>9.1.4 A certified copy of the Fidelity Fund Certificate.</p> <p>NB: Bidders who fail to submit any of the mandatory documents will automatically be disqualified</p>		



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	Looking forward hearing from you. Warm regards.		
2.	Dear Sirs, I hope this email finds you well. I want to know if the tender document scanned in a USB can be couriered in a smaller envelope alone in the case whereby the firm wants to email the document instead of hand delivery. How best can one send the USB?		Where a bidder is submitting their proposal through email there is no need to submit the USB. The USB is only required in the event where the bidder is submitting physically.
3.	Good Day, I hope this message finds you well. Regarding the above-mentioned RFP, please kindly clarify the below: Topic Senior Counsel with more than 10 years' experience as an admitted Advocate Query The scope of services described in paragraph 5 (legislative drafting, corporate structuring, regulatory advisory, drafting of shareholders agreements and memoranda of incorporation) are predominantly transactional and advisory work typically performed by	9.1.2.3 and 9.1.2.4	The Key Personnel or leader of the team must be a Senior Counsel with more than 10 years as an admitted Advocate and not the rest of the team. The team can be composed of attorneys. However, the team leader must be a Senior Counsel with more than 10 years of expertise as an admitted Advocate.



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	Attorneys in practice (as opposed to Advocates). Please clarify whether ECIC would accept an Attorney-led team with equivalent seniority and expertise or provide clarity on the roles that are required to be fulfilled by an Advocate for this mandate.		
	<p>Topic Senior Counsel (or Equivalent)</p> <p>Query As above, please provide clarity on whether this category refers to an Advocate, or whether a senior Attorney of equivalent standing would suffice.</p>	Annexure B (1.2)	The team can be composed of attorneys. However, the team leader must be a Senior Counsel with more than 10 years of expertise as an admitted Advocate.
	Kind Regards.		
4.	<p>Dear ECIC team,</p> <p>I hope this message finds you well.</p> <p>May we kindly clarify if an extension date for this tender is possible?</p> <p>Warm regards,</p>		<p>Yes.</p> <p>The bid closing date has been extended to:</p> <p style="text-align: center;">Date: 2 June 2026</p> <p style="text-align: center;">Time: 11H00 (SAST)</p>